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## SDN: Is the market surprising us?

By Matt Hoppe, Xtravirt

year ago, Dirk Paessler wrote an article in Today's CIO outlining the progression of Software Defined Networking (SDN), making the point that although a compelling proposition, business couldn't see a way of adopting the technology which wasn't expensive, disruptive and risky due to the allor-nothing implementation model. These challenges created a 'wait and see' tone in the market.

A year on we are revisiting the SDN market to look at what organisations are doing now, and if they have overcome some of the earlier barriers to adoption.

As a quick recap, SDN enables network administrators to manage network services by decoupling the control plane (where the network is traffic going) from the data plane (the underlying systems that forward the traffic on).

It is the SDN controller that provides some of the largest strategic gains and the following key benefits:

- A single point of control where information security policies and regulations can be distributed across the infrastructure
- Real time visibility of network activity
- Automated policies which produce dynamic responses to changing utilisation and performance requirements
- Cost savings delivered by consolidating traditional multipoint based solutions into a single solution, reducing hardware and operational management costs

Over the course of the past year the market has intuitively peeled back the layers of the SDN proposition,

Figure 1

Security	Automation	Application Continuity
Micro-Segmentation	IT automating IT	Disaster Recovery
DMZ Anywhere	Developer Cloud	Metro Pooling
Secure End User	Multi-tenant Infrastructure	Hybrid Cloud Networking

and what has emerged are three common threads, each with typical use cases as illustrated in Figure 1.

This has allowed businesses to reassess their needs and the benefits of SDN in a much more granular fashion resulting in a significant upswing in discussion followed by tangible market adoption.

The total number of organisations across the market who have implemented SDN to any degree is only just progressing past the early adopter phase but there is now enough critical mass forming the early signs of 'popular wins'. Organisations are seeing results in the following areas:

- Network provisioning reduced from days to minutes in some cases
- Choice over a library of logical networking elements and services, such as logical distributed switches, routers, firewalls, load balancers, and so on
- Operational efficiency gains through SDN automation and network segmentation
- Improved integration of existing third party network and security solutions
- Further maturity gains in conjunction with the IT-as-a-Service (ITaaS) consumption model with cloud management integration and self-service

Some of the challenges that had been identified in 2016 do still exist. Critically, organisations being able to measure and realise benefits of SDN adoption still depend on them fully understanding their business and technical objectives.

An approach to address this is to align business requirements and maturity against tiers of granular functionality and complexity. In simplistic terms, the more mature the organisation, as defined by whichever ITSM model you prefer to use, the greater the likelihood of IT being ready or successful in adopting the more complex or disruptive functions of SDN.

Figure 2



objectives, thereby banking solid incremental strategic gains, and delivering organisations real value.

Has the market ultimately surprised us? Certainly the rapid adaptation has been fascinating to see unfold and mature. However as always, no matter how a good

solution is, success lies in the planning and execution!



In the context of VMware's NSX software-defined networking technology, Figure 2 illustrates this viewpoint as a mapping between an ITSM maturity curve and some selected SDN scenarios.

As industry advisors, over the past year we've subsequently worked with many organisations within finance, education and healthcare, demonstrating that this more granular approach to aligning technical capability against use cases will lead to successful implementations. Figure 3 helps to tangibly highlight some of these success stories.

So, in answer to the question, have we moved on from the tentativeness of 2016? The answer is a definitive yes. The maturity within the market has and continues to improve, organisations are getting to grips with what SDN means to them through a more granular approach, and are being selective about their entry points to SDN.

The successful ones are applying managed maturity processes aligning technical capability to corporate

#### Author information

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Xtravirt designs and builds strategies and solutions to solve complex IT challenges for clients across the public and private sectors. Its consulting organisation is recognised for using the power of technological innovation to transform business.

Figure 3

Global Use Case	Use Case Description	Specific Requirements
Customer Edge Demarcation	Virtualisation of the customer edge through virtualised platforms on top of a physical network presence. Typically for multi-tenant offerings spanning complex infrastructure. Objectives are achieved by moving functions closer to the core of the virtualised infrastructure	<ul><li>On Premise vCE</li><li>Hosted vCE</li></ul>
Network Virtualisation	Deliver a management layer through software to control the physical environment. Meets a need to deliver fine or specific controls and isolation across multiple racks or locations. Inserts isolation through security and accelerates service delivery	<ul> <li>Campus/Organisation         Virtual Networks</li> <li>DC Micro Segmentation         (Test/Dev or Operations         and Development</li> <li>DC Virtual Networks</li> <li>Network-as-a-Service</li> </ul>
Dynamic Interconnects	Meets a requirement to dynamically link locations (DC's, Public or Private Infrastructure). Adhere to SLAs for QoS levels on the links	<ul> <li>Cloud Bursting</li> <li>Virtual Private Networks</li> <li>Dynamic VPN</li> <li>Cross Domain management</li> <li>Optimising Multi-Layer traffic</li> </ul>
Virtualised Aggregation of Core Infrastructure	Organisations who want to virtualise core systems (i.e. service providers) including support infrastructure	<ul> <li>Mobile Network     Virtualisation</li> <li>vPE</li> <li>GiLAN</li> <li>vEPC &amp; vIMS</li> </ul>
Datacentre Optimisation	Optimise networks to improve infrastructure or application performance, automate and orchestrate workloads with networking configuration	<ul><li>Big Data Optimisation</li><li>Workload Optimisation</li></ul>
Network Access Control (NAC)	Specific privileges for users or devices accessing a network, including limiting access controls	<ul><li>Unified Communications</li><li>Remote/Branch NAC</li><li>Campus NAC</li></ul>

Source: Sdxcentral







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