

Case study

Electronics

Workspace strategy for global electronics company

Detailed strategy and roadmap demonstrates significant savings achievable in IT operating costs



Challenge

- Requirement to reduce operating costs in IT desktop function by 30% within 2-year period
- Strategy to be provisioned to whole EMEA territory – 30 countries and 5,500 employees
- Business case needed, to prove a VDI solution would deliver the objective



Solution

- Delivered comprehensive IT business analysis over 3 months including:
 - Requirements gathering and validation of key use cases
 - Current state discovery and analysis
 - Industry benchmarking
 - Benefit and financial analysis and modelling
 - Future state vision and roadmap development
- Three viable, fully evaluated solutions presented in the final, vendor-agnostic business case



Result

- **Validated strategy and roadmap** to pragmatically transition customer from early to rationalised state of business process maturity
- Action plan to achieve **50% savings in operating costs**, exceeding initial expectations
- **Reduced time to ROI** through detailed strategic planning



Customer

This global organisation with headquarters in Tokyo operates in multiple and diverse verticals such as electronics, gaming, entertainment and finance. They aim to deliver ground-breaking technology, content and services to both consumers and businesses.

Xtravirt is a leading, independent provider of enterprise virtualisation solutions. We deliver data centre, workspace and cloud transformational solutions to clients across public and private sectors, both in the UK and internationally.

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